



**MERGANSER**  
CAPITAL MANAGEMENT

# COMPANY PROFILE

AS OF SEPTEMBER 30, 2018

## KEY CHARACTERISTICS

<b>TOTAL FIRMWIDE ASSETS:</b>	\$10,042 MM
<b>FIRM INCEPTION DATE:</b>	1985
<b>NUMBER OF CLIENTS:</b>	82
<b>NUMBER OF ACCOUNTS:</b>	111

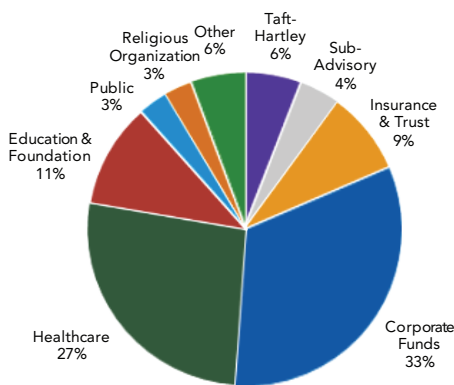
## Firm Overview

Formed in 1985, Merganser Capital Management is an SEC registered investment advisor focused on the fixed income needs of institutional clients.

As fundamental investors, we aim to understand the intricacies of fixed income vehicles in order to identify the securities and sectors that provide the most attractive risk/reward characteristics. Succeeding in this endeavor has allowed us to meet the needs and objectives of our clients and gain their trust. Capital preservation, liquidity and total return permeate all of our decisions.

We embrace a client service approach that is high touch, team oriented and encourages frequent dialogue and direct communication.

## Clients



## Strategies

Shorter Strategies	Duration Target
Floating Rate	<0.25 Yr
Cash Enhancement*	6 Mo/ 1 Yr
Short Term	1.8 Yrs
Moderate	2.7 Yrs
Shorter Strategies AUM	\$8,213 MM
Longer Strategies	Duration Target
Intermediate	3.8 Yrs
Core/Core Plus	6.0 Yrs
Longer Strategies AUM	\$1,665 MM
Non-Traditional Strategies	Duration Target
Pension LDI	>10 Yrs
Treasury LDI	variable
Other	variable
Non-Traditional Strategies AUM	\$165 MM
<b>TOTAL AUM</b>	<b>\$10,042 MM</b>

### Contact Information

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\*Cash Enhancement includes Cash Enhancement, 6 Month Cash Enhancement and Securitized Cash Enhancement strategies